

# MDT Registered System Integrator Program

## The System Integrator Partner Program

People work together for a reason. When businesses partner it is to achieve goals that alone would be more difficult. MDT's System Integrator program is designed to enhance the skills of System Integrators involved in the implementation and ongoing support of AutoSave and AutoSave for System Platform installations. We believe this focused effort and commitment will drive growth and customer success.

## Why Partner with MDT?

MDT has been in business for over 30 years focusing on disaster recovery and change management. AutoSave is the most advanced automation change management solution with installations around the world in dozens of industries and support for the widest range of devices and editors. Our AVEVA Endorsed Product, AutoSave for System Platform (A4SP), is recognized as a high value add-on to any System Platform installation. Participation in our System Integrator Partner Program distinguishes you from other system integrators in being able to bring these complementary solutions to your customers.

### We are the World Leader in Automation Change Management

MDT Software is honored to serve many of the world's largest manufacturers and users of advanced plant automation. In nearly every industry, customers all over the world use MDT products to effectively manage change and minimize downtime associated with plant floor automation. Our customers include 3M, Honda, Abbott Nutrition, Chevron, Nestle, General Mills, RioTinto, Proctor & Gamble, The Water Corporation of Australia, AstraZeneca, Johnson & Johnson, and Chrysler just to name a few.

### Our Products Complement Your Existing Areas of Expertise

Just as MDT products complement the devices and systems in the automation layer with advanced change management, our SI program is designed to convey knowledge around the use and installation of MDT products for your customers. This expertise enables you to implement AutoSave and A4SP to deliver another value-added system to your project. In addition, the implementation of MDT products increases your exposure to the IT landscape of the entire facility, often helping to identify further business opportunities for you.

Schneider Electric Siemens Mitsubishi AVEVA FANUC ABB Atlas Copco Bosch Rexroth  
GE Rockwell Automation Omron G & L Motion Control B&R Kuka GE CODESYS  
Kawasaki Denso Motoman Automation Direct Inductive Automation Pro-face Promess



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## System Integrator Partner Program Benefits

Becoming a registered SI partner of MDT gives you access to implementation and engineering experts who can guide you beyond a basic installation. The network topology of a typical manufacturing or industrial facility is highly complex and optimizing each component you install is key to maximize its performance. This program is designed to provide the coaching and assistance necessary for success.

Members of the MDT Partner Program will receive:

**Licenses:** Unlimited temporary licenses for your use in staging/selling MDT Products to customers.

- **AutoSave:** An AutoSave license for in-house use with the ability to use ANY advanced device module
- **A4SP:** A one-year subscription license for one Galaxy for internal use and training purposes. Additional Galaxies are available on a one-year subscription basis for internal galaxies or offsite use on customer systems.

### Training and Support Tools:

- **AutoSave:** Access to the MDT secure AutoSave Training Video library for 6 months and credits for additional access to the training library based on customer activity.
- **A4SP:** As an Invensys Endorsed Partner Product, support materials for A4SP are available through Wonderware at no charge to SIs who have a current Customer First Agreement.

## Joining the AutoSave System Integrator Program

Only System Integrators that have shown that they have the experience and skills to provide our customers with the highest quality of service will be invited to join the program and receive the designation "Registered MDT System Integrator." To maintain the registered status, Systems Integrators need to complete the applicable training courses and perform successful implementations on a frequent basis.

Enrollment in the program with access to the program benefits is offered as a low cost yearly subscription. Pricing is available from your MDT distributor.

For more information on the Partner Program please contact your distributor or email [sales@MDT-Software.com](mailto:sales@MDT-Software.com).

## Learn More About MDT products

**AutoSave:** The market leading change management product designed to protect, save, restore, discover and track changes in PLC, CNC, HMI, drives, robots, SCADA systems, workstations, welders and documents. Learn more at [www.mdt-software.com/mdt-autosave](http://www.mdt-software.com/mdt-autosave).

**AutoSave for System Platform:** Supports AVEVA (formerly Wonderware) System Platform with change management for objects including graphics, templates, instances and more. Benefits include the ability to remove undesired changes, detect differences in versions, gain insight into an object associations, restore objects following a Galaxy restoration and more. Learn more at [www.mdt-software.com/autosave-for-system-platform](http://www.mdt-software.com/autosave-for-system-platform).



Registered Partners are authorized to use our SI Partner logo in collateral and on your website.